
EXPRESSION OF INTEREST (EOI) UNDER NATIONAL COMPETITIVE BIDDING (NCB) FOR PROVISION FOR OFFSHORE PLATFORM BLASTING & PAINTING OF THE RAVVA AND CAMBAY OFFSHORE BLOCKS

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Ltd., is the Operator of the Offshore Ravva Oil and Gas Field, Andhra Pradesh and CB/OS-2 Block, Gujarat on behalf of itself and its Joint Venture (JV) partners.

Cairn Oil & Gas, Vedanta Ltd., on behalf of the JV partners invites reputed Contractors with demonstrated HSE performance to express their interest to participate in National Competitive Bidding Process (NCB) for provision of Offshore platform blasting and painting including supply of paints, required materials and erection/removal of scaffolding of Ravva, Andhra Pradesh and Cambay, Gujarat Offshore blocks located respectively in the east and west coast of India.

Scope of work broadly includes:

- a. Supply of paints, consumables and other required materials for the job.
- b. Complete scaffolding on platform including supply of scaffolding materials, erection & removal.
- c. Blasting & Painting shall be carried out on all the structures including but not limited to piping, valves, vessels and other equipment as handed over to successful bidder.
- d. Provision of suitable diesel generator, air compressor and accommodation bunk for painting crew to support entire campaign.

TECHNICAL PRE-QUALIFICATION CRITERIA

Contractor/Consortium shall have successfully executed at least 1 similar project in the past 8 years. Bidder shall demonstrate their ability to deliver complete job scope. Bidder shall attach completion certificates for the projects listed.

The 8-year time mentioned above shall be reckoned from the date of issue of this EOI.

FINANCIAL PRE-QUALIFICATION CRITERIA

Parameters to be considered for Pre-Qualification:

- Annual average turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual Contract value.
- Positive Net worth in each of the immediately preceding two financial years.
- Liquidity ratio in each of the two preceding financial years shall not be less than 1.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- Letter of interest clearly indicating the Project reference on their letter head
- In case of bidding as a consortium, the % division of the scope of work shall be submitted along with a Memorandum of Understanding (MoU)/declaration of intent.
- Bidder's history / profile
- Detailed Company Information with Organization structure, key personnel, Support agencies and other facilities & resources
- Bidder shall demonstrate their ability to deliver complete job scope. Bidder shall attach completion certificates for the projects listed along with State the name/address/phone/e-mail of the company that would execute the Contract
- Organizational outline proposed for supporting these services.
- Bidder's established HSE Management System inclusive but not limited to HSE Policy, HSE Manuals and Procedures, HSE Objectives, HSE organogram
- Contractor's established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures. Typical Quality Assurance Plan / Inspection & Test Plan (As applicable), Typical Standard operating Procedure for the intended SOW, Proven Track Record of providing similar service for last 3 years.
- Valid Quality and HSE certifications (ISO i.e. International Organization for Standardization), OHSAS i.e. Occupational Health and Safety Assessment Series, etc.)
- Last Three Years HSE Performance (including Subcontractors) w.r.t. Man-Hours Worked, Total Number of Fatalities, Number of Lost Time Incidents, Number of First Aid cases and Number of Environmental Incidents (spills, emissions etc.).
- Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note -

- ❖ Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:
 - (i) Submission of financial guarantee in the form of 10% Bank Guarantee of Contract value, as per the format enclosed
 - (ii) Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity, as per the format enclosed.
- ❖ In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Leader of the consortium should be carrying out the major scope of work (Fabrication or Installation) on their own. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth, and liquidity in proportion to the percentage of work to be performed by them.
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.

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- ❖ Latest audited financial statement should not be older than 12 months on the date of EOI.
 - ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
 - ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested vendor should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e., <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The Parties would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.